

Summary of the Settlement of Accounts for FY2023 2nd Quarter

(April 1 – September 30, 2023)

October 31, 2023



The Okinawa Electric Power Company, Inc.

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Financial Results for FY2023 2Q YTD

(Year-on-Year Comparison)

(Unit: million yen, X)

	Consolidated (A)			Non-consolidated (B)			(A) / (B)	
	FY2022 2Q YTD (Results)	FY2023 2Q YTD (Results)	Rate of Change	FY2022 2Q YTD (Results)	FY2023 2Q YTD (Results)	Rate of Change	FY2022 2Q YTD (Results)	FY2023 2Q YTD (Results)
Sales	118,738	130,501	+9.9%	114,888	125,604	+9.3%	1.03	1.04
Operating income	-22,518	4,704	—	-22,905	4,026	—	—	1.17
Ordinary income	-22,473	4,216	—	-22,709	3,814	—	—	1.11
Net income	-16,819*	3,238*	—	-16,871	3,106	—	—	1.04

* Net income attributable to owners of parent.

【Revenue】

- Increase in income from the price revision in Electric business.

【Expenditure】

- Decrease in Fuel costs and purchased power costs due to fuel price fall in Electric business.
- Increase in Non-current assets retirement costs, due to impact of the damage to the coal unloader at the Gushikawa Thermal Power Plant in Electric business.

Trends in Electricity Sales Volume

Electricity Sales Volume

(Unit: million kWh, %)

	FY2022 2Q YTD (Results)	FY2023 2Q YTD (Results)	Change	Rate of Change
Lighting	1,580	1,468	-112	-7.1
Power	2,297	2,275	-22	-1.0
Total	3,877	3,743	-134	-3.5

<Lighting>

The demand for Lighting decreased compared with Year-on-Year due to the impact of power saving and customer switching to other suppliers.

<Power >

The demand for Power decreased compared with Year-on-Year due to the impact of the power saving and decreased demand in steel industry, despite increase by customer switching to our company from other suppliers and the recovery from the impact of novel coronavirus.

■ Power Generated and Received

(Unit: million kWh)

		FY2022 2Q YTD		FY2023 2Q YTD		Change	Rate of change
		Electricity generated	Com- position ratio	Electricity generated	Com- position ratio		
OEPC	Coal	1,830	44.0%	1,460	36.1%	-370	-20.2%
	Oil	548	13.2%	636	15.7%	+88	+16.1%
	LNG	954	23.0%	1,073	26.5%	+119	+12.5%
	Total	3,332	80.2%	3,169	78.3%	-163	-4.9%
Other		824	19.8%	878	21.7%	+54	+6.6%
Total		4,156	100.0%	4,047	100.0%	-109	-2.6%

<Power Generated and Received>

- Power generated and received was 4,047 million kWh, down 2.6%. *
- Electricity generated of OEPC's Coal-fired thermal power was down 20.2%. *
- Electricity generated of OEPC's Oil-fired thermal power was up 16.1%. *
- Electricity generated of OEPC's LNG-fired thermal power was up 12.5%. *

*Comparison with the same period of the previous year.

Non-consolidated

– Factors in Revenue and Expenditure Changes

(Unit: million yen)

		FY2022 2Q YTD (Results)	FY2023 2Q YTD (Results)	Change	Main factors in changes
Ordinary revenues	Electricity sales	94,738	91,299	-3,438	Increased unit price +42,472 Electricity sales volume -3,093 Fuel cost adjustment system -42,817 (Discount from the government's program of electricity price sharp fluctuation mitigation -19,543)
	Other income	20,820	34,972	+14,151	Other electricity revenue +19,753(Subsidies from the government's program of electricity price sharp fluctuation mitigation +19,543)
	(Sales)	(114,888)	(125,604)	(+10,715)	
	Total	115,559	126,272	+10,713	
Ordinary expenses	Personnel costs	8,569	8,752	+183	
	Fuel costs	63,390	54,243	-9,146	Quantity -5,081 Unit price -4,724 (CIF -18,183 Exchange rate +2,660 Initial inventories +10,800)
	Repair and maintenance costs	9,436	9,540	+103	Distribution +690(Typhoon Recovery+661) Thermal -460
	Depreciation costs	9,163	9,797	+634	Thermal +404 Transmission +99
	Purchased power costs	32,586	22,408	-10,178	Thermal -4,183 Grant under Act on Purchase of Renewable Energy Sourced Electricity deduction -4,783
	Interest expenses	414	807	+392	Average rate +256
	Tax and other public charges	4,050	4,052	+2	
	Other expenses	10,657	12,855	+2,198	Non-current assets retirement costs +1,959(The coal unloader at the Gushikawa Thermal Power Plant +1,756)
	(Operating expenses)	(137,793)	(121,577)	(-16,216)	
Total	138,268	122,457	-15,810		
(Operating income)		(-22,905)	(4,026)	(+26,931)	
Ordinary income		-22,709	3,814	+26,523	
Income before income taxes		-22,709	3,814	+26,523	
Income taxes		-5,837	707	+6,545	
Net income		-16,871	3,106	+19,978	

Non-consolidated

– Trends in Data and Effects of Changes

■ Main Data

		FY2022 2Q YTD (Results)	FY2023 2Q YTD (Results)	Change
Crude oil CIF price	\$/bbl	111.9	83.5	-25.4%
Coal CIF price	\$/t	361.2	203.0	-43.8%
Exchange rate	Yen/\$	134.0	141.1	+5.2%

*1 Our purchased prices.

■ Effects of Changes

(Unit:100 million yen)

		FY2022 2Q YTD (Results)	FY2023 2Q YTD (Results)
Crude oil CIF price	1\$/bbl	2.5	3.9
Coal CIF price	1\$/t	1.0	1.0
Exchange rate	1Yen/\$	4.7	3.8
Electric energy demand	1%	0.2	2.6
Interest rate	1%	0.2	0.1

*2 Figures for effects of changes do not include data of Purchased power costs.

*3 Includes the effect of LNG.

Consolidated

– Factors in Revenue and Expenditure Changes

(Unit: million yen)

	FY2022 2Q YTD (Results)	FY2023 2Q YTD (Results)	Change	Rate of Change
Sales	118,738	130,501	+11,763	+9.9%
Operating income	-22,518	4,704	+27,223	—
Ordinary income	-22,473	4,216	+26,690	—
Net income*	-16,819	3,238	+20,057	—

* Net income attributable to owners of parent.

■ By Segment (before eliminating internal transactions)

(Unit: million yen)

	Electric business	Construction Business	Other
Sales	125,604	9,913	16,248
(YoY change)	(+10,715)	(-853)	(+1,331)
Sales to outside customers out of total	122,621	2,096	5,783
(YoY change)	(+10,262)	(+550)	(+950)
Operating income	4,026	76	651
(YoY change)	(+26,931)	(-110)	(+321)

■ Sales : 130,501 (+11,763)

【 Factors for increase 】

- Increase in Sales in Electric business.

■ Operating income : 4,704 (+27,223)

【 Factors for increase 】

- Increase in Sales in Electric business.
- Decrease in Purchased power costs in Electric business.
- Decrease in Fuel costs in Electric business.

■ Ordinary income : 4,216(+26,690)

■ Net income* : 3,238 (+20,057)

By segment

- In “Construction Business” segment, Sales decreased due to decrease in internal construction work, despite increase in construction orders from private sector.
- In “Other” segment, Sales increased due to increase in internal construction work and gas supply business.

Financial Results of each Company

(Unit: million yen)

		Sales			Operating income			Ordinary income			Net income		
		FY2022 2Q YTD (Results)	FY2023 2Q YTD (Results)	Change	FY2022 2Q YTD (Results)	FY2023 2Q YTD (Results)	Change	FY2022 2Q YTD (Results)	FY2023 2Q YTD (Results)	Change	FY2022 2Q YTD (Results)	FY2023 2Q YTD (Results)	Change
The Okinawa Electric Power Company, Inc.		114,888	125,604	+10,715	-22,905	4,026	+26,931	-22,709	3,814	+26,523	-16,871	3,106	+19,978
O t h e r	Okidenko Company, Ltd.	10,248	8,947	-1,301	217	18	-199	267	67	-200	187	47	-140
	Okiden Kigyo Company, Ltd.	2,572	2,706	+133	-33	3	+36	-16	19	+35	-6	10	+17
	Okinawa Plant Kogyo Company, Inc.	4,990	5,044	+54	113	200	+86	128	212	+83	86	151	+64
	Okinawa Denki Kogyo Company, Inc.	366	514	+147	-18	43	+61	3	65	+61	11	34	+22
	Okiden Kaihatsu Company, Inc.	1,790	1,941	+150	225	219	-6	206	203	-2	135	134	-1
	The Okiden Global Systems Company, Inc.	812	826	+14	-83	-44	+39	-78	-38	+40	-40	-25	+14
	Okinawa Enetech Company, Inc.	342	353	+11	-13	13	+26	-11	20	+32	-7	13	+21
	Okinawa New Energy Development Company, Inc.	464	588	+123	-44	-6	+38	-48	-11	+36	-27	-6	+21
	Okisetsubi Company, Ltd.	382	856	+473	-20	42	+63	-24	43	+68	-15	29	+44
	FRT, Inc.	805	975	+170	64	104	+39	64	105	+41	43	73	+29
	Progressive Energy Corporation.	1,858	2,251	+392	53	68	+14	57	67	+9	37	45	+7
The Reliance Energy Okinawa, Inc.	1,502	1,791	+288	50	69	+18	32	51	+18	20	32	+11	
Reconciliations		-22,286	-21,898	+387	-125	-54	+71	-346	-406	-59	-373	-408	-34
Consolidated		118,738	130,501	+11,763	-22,518	4,704	+27,223	-22,473	4,216	+26,690	-16,819*	3,238*	+20,057*

* Net income attributable to owners of parent.

Balance Sheet Comparison

(Unit: million yen)

		FY2022 Term end	FY2023 2QTerm end	Change	Major factors for change
Assets	*1	480,546	496,423	+15,877	{ Capex +13,581 , Depreciation -10,547 , Loss on retirement of non-current assets -438
	*2	441,260	454,824	+13,564	
Non-current assets	*1	402,215	404,290	+2,074	
	*2	381,594	381,892	+298	
Current assets	*1	78,331	92,133	+13,802	
	*2	59,665	72,931	+13,266	
Liabilities	*1	366,050	378,214	+12,164	{ Interest-bearing debt +17,699 Bonds payable +10,000 Long-term loans payable -410 [Borrowing +10,490 , Repayment -10,900] CP +5,000 Short-term loans payable +3,110
	*2	349,474	359,471	+9,997	
Non-current liabilities	*1	296,337	304,167	+7,829	
	*2	281,025	288,915	+7,890	
Current liabilities	*1	69,713	74,047	+4,334	
	*2	68,448	70,556	+2,107	
Net assets	*1	114,495	118,208	+3,713	{ Net income*3 +3,238
	*2	91,786	95,352	+3,566	

Reference: Interest-bearing debt and Capital adequacy ratio

		FY2022 Term end	FY2023 2QTerm end	Change
Interest-bearing debt (million yen)	*1	284,227	301,926	+17,699
	*2	274,711	292,002	+17,290
Capital adequacy ratio (%) [After adjustments*4]	*1	23.4 [26.6]	23.4 [26.4]	- [-0.2]
	*2	20.8 [24.2]	21.0 [24.3]	+0.2[+0.1]

*1 Consolidated.

*2 Non-consolidated.

*3 Net income attributable to owners of parent.

*4 Calculated with 50% of the 30,000 million yen of issued hybrid corporate bonds as equity.

State of Capex, Cash Flow and Interest-bearing Debt

(Unit : million yen)

		Consolidated			Non-consolidated		
		FY2022 2Q YTD (Results)	FY2023 2Q YTD (Results)	Change	FY2022 2Q YTD (Results)	FY2023 2Q YTD (Results)	Change
Capital expenditure		17,005	13,581	-3,424	11,132	11,087	-44
C F	Operating activities	-26,254	2,272	+28,527	-26,572	2,106	+28,678
	Investing activities	-18,737	-16,037	+2,700	-18,261	-17,652	+609
	(FCF)	(-44,992)	(-13,764)	(+31,227)	(-44,834)	(-15,546)	(+29,288)
Financing activities		50,944	16,758	-34,185	49,171	16,420	-32,750
Interest-bearing debt outstanding		258,970	301,926	+42,955	249,004	292,002	+42,998

【Operating activities】 +28,527 million yen

- Increase in income before income taxes.

【Investing activities】 +2,700 million yen

- Decrease in Purchase of non-current assets.

Accordingly, free cash-flow is increase in 31,227 million yen.

Annual Outlook Summary

(Unit: million yen, X)

	Consolidated(A)				Non-consolidated(B)				(A) / (B)	
	FY2022 (Results)	FY2023 (Forecasts)		Change (II) - (I)	FY2022 (Results)	FY2023 (Forecasts)		Change (II) - (I)	FY2022 (Results)	FY2023 (Forecasts)
		Announced in Aug. 2023 (I)	Announced in Oct. 2023 (II)			Announced in Aug. 2023 (I)	Announced in Oct. 2023 (II)			
Sales	223,517	234,400	240,300	+5,900	213,383	222,600	228,800	+6,200	1.05	1.05
Operating income	-48,406	5,100	4,100	- 1,000	-50,582	4,000	3,000	-1,000	—	1.37
Ordinary income	-48,799	4,100	3,100	-1,000	-50,245	3,000	2,000	-1,000	—	1.55
Net income	-45,457*	2,900*	2,200*	-700	-45,934	2,400	1,700	-700	—	1.29

* Net income attributable to owners of parent.

We have revised our forecast for FY2023, which we announced on August 18, 2023. The main contents reviewed is the response to the damage to the coal unloader at the Gushikawa Thermal Power Plant that occurred on July 27, 2023.

The previous forecast was based on the assumption that the operation of the Gushikawa Thermal Power Plant would return to normal operation in December by resuming coal unloading with the one coal unloader unit that has not been damaged.

In the current forecast, we have assumed that the undamaged coal unloader will not be used until the cause of the accident is revealed. The current forecast are based on the assumption that operations at the Gushikawa Thermal Power Plant will return to normal operations in January because coal unloading from the sea will be resumed by vessels equipped with unloading functions.

Although costs are expected to increase due to the replacement of the reduced operation of Coal-fired power plants with LNG-fired power plants and other factors, we plan to reduce costs by revising power generation plans and other measures.

[Comparison with previous forecasts (Aug.2023)]

【Revenue】

- Increase in Sales due to increase in Electricity sales , despite decrease in Sold power to other suppliers in Electric business.

【Expenditure】

- Increase in fuel costs due to rise in fuel prices and the impact of the damage to the coal unloader at the Gushikawa Thermal Power Plant in Electric business.
- Increase in Purchased power costs due to rise in coal prices and other factors in Electric business.

Non-consolidated – Revenue and Expenditure Forecasts, Factors in Changes I [Comparison with previous forecasts (Aug.2023)]

■ Electricity Sales Volume

(Unit: million kWh)

(Unit: million yen)

	FY2023 (Forecasts)		Change	Rate of Change
	Aug.2023	Oct.2023		
Lighting	2,644	2,703	+59	+2.2%
Power	4,258	4,258	-0	-0.0%
Total	6,902	6,961	+59	+0.9%

■ Revenue and Expenditure

(Unit: million yen)

Ordinary revenues	Electricity sales	172,800	175,800	+3,000	+1.7%
	Other income	50,700	53,900	+3,200	+6.3%
	(Sales)	(222,600)	(228,800)	(+6,200)	(+2.8%)
	Total	223,500	229,700	+6,200	+2.8%
Ordinary expenses	Personnel costs	16,400	16,700	+300	+1.8%
	Fuel costs	91,500	95,600	+4,100	+4.5%
	Repair and maintenance costs	19,800	19,600	-200	-1.0%
	Depreciation costs	20,200	19,900	-300	-1.5%
	Purchased power costs	36,700	40,000	+3,300	+9.0%
	Interest expenses	1,700	1,700	-	-
	Tax and other public charges	7,800	7,800	-	-
	Other expenses	26,400	26,400	-	-
	(Operating expenses)	(218,600)	(225,800)	(+7,200)	(+3.3%)
Total	220,500	227,700	+7,200	+3.3%	
(Operating income)	(4,000)	(3,000)	(-1,000)	(-25.0%)	
Ordinary income	3,000	2,000	-1,000	-33.3%	
Income taxes	600	300	-300	-50.0%	
Net income	2,400	1,700	-700	-29.2%	

■ Sales : 228,800 (+6,200)

- Increase in Electricity sales due to increase in Electricity sales volume.
- Increase in Other income

✓ Although Sold power to other suppliers is expected to decrease, Increase in other electricity revenue due to increase in the subsidies from the government's program of electricity price sharp fluctuation mitigation.*

* No impact on revenue and expenditure, as the decrease due to discounts from the government's and Okinawa Prefecture's program of electricity price sharp fluctuation mitigation and the increase due to subsidies will be offset.

■ Operating income : 3,000 (-1,000)

- Increase in Fuel costs due to rise in fuel prices and operational constraint of Coal-fired power plants(impact of the coal unloader at the Gushikawa Thermal Power Plant) .
- Increase in Purchased power costs due to rise in coal prices.

■ Ordinary income : 2,000 (-1,000)

■ Net income : 1,700 (-700)

Non-consolidated – Revenue and Expenditure Forecasts, Factors in Changes II [Comparison with FY2022 results]

■ Electricity Sales Volume

(Unit: million kWh)

	FY2022 (Results)	FY2023 (Forecasts)	Change	Rate of Change
Lighting	2,842	2,703	-139	-4.9%
Power	4,231	4,258	+27	+0.6%
Total	7,073	6,961	-112	-1.6%

■ Revenue and Expenditure

(Unit: million yen)

		FY2022 (Results)	FY2023 (Forecasts)	Change	Rate of Change
Ordinary revenues	Electricity sales	171,462	175,800	+4,337	+2.5%
	Other income	43,686	53,900	+10,213	+23.4%
	(Sales)	(213,383)	(228,800)	(+15,416)	(+7.2%)
	Total	215,148	229,700	+14,551	+6.8%
Ordinary expenses	Personnel costs	16,954	16,700	-254	-1.5%
	Fuel costs	118,678	95,600	-23,078	-19.4%
	Repair and maintenance costs	18,383	19,600	+1,216	+6.6%
	Depreciation costs	18,493	19,900	+1,406	+7.6%
	Purchased power costs	60,790	40,000	-20,790	-34.2%
	Interest expenses	1,062	1,700	+637	+60.1%
	Tax and other public charges	7,630	7,800	+169	+2.2%
	Other expenses	23,400	26,400	+2,999	+12.8%
	(Operating expenses)	(263,965)	(225,800)	(-38,165)	(-14.5%)
	Total	265,394	227,700	-37,694	-14.2%
(Operating income)		(-50,582)	(3,000)	(+53,582)	(-)
Ordinary income		-50,245	2,000	+52,245	-
Income taxes		-4,310	300	+4,610	-
Net income		-45,934	1,700	+47,634	-

(Unit: million yen)

■ Sales : 228,800 (+15,416)

- Increase in Electricity sales
 - ✓ Increase due to raising electricity rates (+89,400)
 - ✓ Decrease due to the Fuel cost adjustment system (-85,100)
- ⇒ Include in the discount from the government's program of electricity price sharp fluctuation mitigation (-22,700)*
- Increase in Other income
 - ✓ Increase due to the subsidies from the government's program of electricity price sharp fluctuation mitigation (+22,700)*
 - ✓ Decrease in Sold power to other suppliers due to lower wholesale electricity market prices (-12,300)

* No impact on revenue and expenditure, as the decrease due to discounts from the government's and Okinawa Prefecture's program of electricity price sharp fluctuation mitigation and the increase due to subsidies will be offset.

■ Operating income : 3,000 (+53,582)

- Decrease in Fuel costs and Purchased power costs due to lower fuel prices.
- Decrease in Purchased power costs due to Lower wholesale electricity market prices.
(Increase in Grant under Act on Purchase of Renewable Energy Sourced Electricity)

■ Ordinary income : 2,000 (+52,245)

■ Net income : 1,700 (+47,634)

Non-consolidated

– Trends in Data and Effects of Changes (Forecasts)

■ Main Data

		FY2022 (Results)	FY2023(Forecasts)	
			Aug.2023	Oct.2023
Crude oil CIF price	\$/bbl	102.7	81.0	87.0
Coal CIF price *1	\$/t	346.8	194.0	197.0
Exchange rate	Yen/\$	135.5	141.0	144.0

*1 Our purchased prices.

■ Effects of Changes

(Unit:100 million yen)

		FY2022 (Results)	FY2023(Forecasts)	
			Aug.2023	Oct.2023
Crude oil CIF price *2,3	1\$/bbl	5.1	6.9	6.9
Coal CIF price *2	1\$/t	1.9	1.8	1.7
Exchange rate *2	1Yen/\$	8.6	6.4	6.5
Electric energy demand	1%	0.0	3.5	4.1
Interest rate	1%	0.5	0.3	0.3

*2 Figures for effects of changes do not include data of Purchased power costs.

*3 Includes the effect of LNG.

Consolidated

– Factors in Revenue and Expenditure Changes

(Unit: million yen)

	FY2022 (Results) (A)	FY2023 (Forecasts)		Change	
		Aug.2023 (B)	Oct.2023 (C)	(C)-(A)	(C)-(B)
Sales	223,517	234,400	240,300	+16,782	+5,900
Operating income	-48,406	5,100	4,100	+52,506	-1,000
Ordinary income	-48,799	4,100	3,100	+51,899	-1,000
Net income*	-45,457	2,900	2,200	+47,657	-700

* Net income attributable to owners of parent.

■ By Segment (before eliminating internal transactions)

(Unit: million yen)

	Electric Business	Construction business	Other
Sales	228,800	52,200	33,900
(YoY change)	(+15,416)	(+999)	(+1,907)
Sales to outside customers out of total	222,600	5,600	12,100
(YoY change)	(+14,520)	(+756)	(+1,506)
Operating income	3,000	1,100	1,500
(YoY change)	(+53,582)	(-201)	(-103)

(Unit: million yen)

Comparison with previous forecasts(Aug.2023)

■ Sales : 240,300 (+5,900)

- Increase in Electricity sales in Electric business.

■ Ordinary income : 3,100 (-1,000)

- Increase in Fuel costs in Electric business.
- Increase in Purchased power costs in Electric business.

Comparison with FY2022 results

■ Sales : (+16,782)

- Increase in Electricity sales in Electric business.

■ Ordinary income : (+51,899)

- Decrease in Fuel costs in Electric business.
 - Decrease in Purchased power costs in Electric business.
-

Comparison with FY2022 results

- In “Construction business” segment, although Sales to outside customers is expected to increase, Operating income is expected to decrease due to increase in Cost of sales.

- In “Other” segment, although Sales to outside customers is expected to increase, Operating income is expected to decrease due to increase in Cost of sales.

Outlook of Capex, Cash Flow and Interest-bearing Debt

(Unit : million yen)

		Consolidated			Non-consolidated		
		FY2022 (Results)	FY2023 (Forecasts)	Change	FY2022 (Results)	FY2023 (Forecasts)	Change
Capital expenditure		42,847	46,100	+3,252	38,629	44,500	+5,871
C F	Operating activities	-38,062	29,700	+67,762	-40,685	27,600	+68,285
	Investing activities	-38,485	-35,400	+3,085	-32,372	-33,200	-828
	(FCF)	(-76,548)	(-5,700)	(+70,848)	(-73,058)	(-5,600)	(+67,458)
	Financing activities	75,043	20,600	-54,443	73,783	17,900	-55,883
Interest-bearing debt outstanding		284,227	306,900	+22,672	274,711	294,600	+19,888

【Operating activities】 +67,762 million yen

- Increase in income before income taxes.

【Investing activities】 +3,085 million yen

- Decrease in Purchase of non-current assets.

Accordingly, free cash-flow is expected to increase Year-on-Year.

[Reference]

Trends in Financial Indicators (Non-consolidated)

		2018	2019	2020	2021	2022
Sales	Million yen	195,960	194,471	180,638	168,078	213,383
Operating income	Million yen	3,507	8,236	10,097	465	-50,582
EBITDA	Million yen	26,225	29,929	31,583	23,211	-32,088
Ordinary income	Million yen	3,694	7,321	8,939	500	-50,245
Net income	Million yen	3,034	5,651	6,953	694	-45,934
ROA (Operating income/Assets)	%	0.9	2.2	2.6	0.1	-11.9
ROA (Net income/Assets)	%	0.8	1.5	1.8	0.2	-10.8
Capital adequacy [After adjustments*]	%	36.7	36.8	36.3	34.1	20.8 [24.2]
Interest-bearing debt outstanding	Million yen	174,275	173,836	180,549	197,297	274,711
Total assets	Million yen	368,746	373,941	391,496	407,311	441,260
Total assets turnover	X	0.53	0.52	0.47	0.42	0.50
Shareholders' equity	Million yen	135,228	137,558	142,180	138,984	91,786
ROE	%	2.2	4.1	5.0	0.5	-39.8
Return on sales (Operating income/Sales)	%	1.8	4.2	5.6	0.3	-23.7
Return on sales (Net income/Sales)	%	1.5	2.9	3.8	0.4	-21.5
D/E ratio	X	1.29	1.26	1.27	1.42	2.99

* Calculated with 50% of the 30,000 million yen of issued hybrid corporate bonds as equity.

[Reference]

Trends in Financial Indicators (Consolidated)

		2018	2019	2020	2021	2022
Sales	Million yen	205,481	204,296	190,520	176,232	223,517
Operating income	Million yen	5,443	10,326	12,619	2,810	-48,406
EBITDA	Million yen	28,682	32,711	34,966	26,384	-28,468
Ordinary income	Million yen	5,220	9,311	11,335	2,717	-48,799
Net income *1	Million yen	3,751	6,705	8,341	1,959	-45,457
ROA (Operating income/Assets)	%	1.4	2.6	3.0	0.6	-10.4
ROA (Net income/Assets)	%	0.9	1.7	2.0	0.4	-9.8
Capital adequacy [After adjustments*2]	%	37.8	37.7	37.8	35.7	23.4 [26.6]
Interest-bearing debt outstanding	Million yen	180,914	180,838	187,335	205,423	284,227
Total assets	Million yen	399,104	408,789	427,031	446,519	480,546
Total assets turnover	X	0.51	0.51	0.46	0.40	0.48
Shareholders' equity *3	Million yen	151,004	154,226	161,432	159,484	112,610
ROE	%	2.5	4.4	5.3	1.2	-33.4
Return on sales (Operating income/Sales)	%	2.6	5.1	6.6	1.6	-21.7
Return on sales (Net income/Sales)	%	1.8	3.3	4.4	1.1	-20.3
D/E ratio	X	1.20	1.17	1.16	1.29	2.52

*1 Net income attributable to owners of parent.

*2 Calculated with 50% of the 30,000 million yen of issued hybrid corporate bonds as equity.

*3 Shareholders' equity : Subtract 'Non-controlling interests' from 'Net assets'

Statements regarding future performance included in this document is based on calculations and predictions, and contain potential risks and uncertainties.

Please be aware that future results may change in accordance with changes in assumptions related to the management environment and the like.

【Enquiries regarding this document】

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