Summary of the Settlement of Accounts for FY2011 1st Quarter

(April 1 – June 30, 2011)

July 29, 2011





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Financial Results for FY2011 1Q YTD

(Year-on-Year Comparison)

(Unit: million yen, X)

| | Co | nsolidated (| A) | Non- | -consolidate | (A) / (B) | | |
|------------------|-----------------------------|-----------------------------|-------------------------------------|--------|----------------|-----------------------------|-----------------------------|-------|
| | FY2011 1Q YTD Results | FY2010 1Q YTD Results | 1Q YTD Rate of 1Q YTD 1Q YTD Change | | Rate of change | FY2011 1Q YTD Results | FY2010 1Q YTD Results | |
| Sales | 36,475 | 35,116 | +3.9% | 34,923 | 33,545 | +4.1% | 1.04 | 1.05 |
| Operating income | -1,624 | 647 | _ | -1,711 | 501 | _ | _ | 1.29 |
| Ordinary income | -2,231 | 186 | _ | -2,328 | -54 | _ | _ | _ |
| Net income | -1,531 | 179 | _ | -1,580 | 12 | _ | _ | 14.49 |

Increase in Sales, Decrease in Income (Consolidated and Non-consolidated)

[Revenue]

■ Increase in income from the Fuel Cost Adjustment System in Electric business.

[Expenditure]

■ Increase in fuel cost and power purchase cost in Electric business.



Trends in Electricity Sales Volume

Electricity Sales Volume

(Unit: million kWh)

| | | FY2011 1Q YTD (Results) | FY2010 1Q YTD (Results) | Change | Rate of change |
|-----------|------------------|-------------------------------|-------------------------------|--------|----------------|
| Lig | hting | 667 | 655 | +12 | +1.8% |
| Ро | wer [*] | 1,035 | 1,058 | -23 | -2.1% |
| To | tal | 1,702 | 1,713 | -11 | -0.6% |
| Reference | Consumer Use | 1,390 | 1,400 | -10 | -0.7% |
| ence | Industrial Use | 312 | 313 | -1 | -0.2% |

※Figures for Power include demand in the de-regulated segment

■ Power Generation Infrastructure and Power Generated and Received (Unit: thousand kW、million kWh)

| | | | FY2010 | 1Q YTD | | | |
|------|----------------------|-------------------|---------------------------|-----------------------|---------------------------|-----------------------|---------------------------|
| | | Maximum output | Com- position ratio | Electricity generated | Com- position ratio | Electricity generated | Com- position ratio |
| | Coal | 752 | 33.4% | 1,120 | 53.9% | 1,182 | 57.4% |
| OEPC | Oil | 1,185 | 52.7% | 482 | 23.2% | 411 | 20.0% |
| | Total | 1,937 | 86.1% | 1,602 | 77.1% | 1,593 | 77.4% |
| Oth | er company (coal) | 312 | 13.9% | 454 | 21.9% | 447 | 21.7% |
| Oth | ner | - | _ | 22 | 1.0% | 19 | 0.9% |
| | Total | 2,249 | 100.0% | 2,078 | 100.0% | 2,059 | 100.0% |

<Lighting>

The demand for Lighting increased Year-on-Year due to the increased number of customers.

<Power>

The demand for Power decreased Year-on-Year due to a decrease in demand for Commercial power caused by lower temperature than last year.

<Power Generation Infrastructure>

The maximum electric power output increased 13,490 kW Ishigaki Daini power plant No.5: +18,000kW Minamidaito retractable wind-power No.1, No.2: +490kW Miyako power plant No.8: -2,500kW

<Power Generated and Received>

Ishigaki power plant No.8: -2,500kW

- Power generated and received was up 0.9% Year-on-Year.
- Ratio of coal-fired thermal power generated by ourselves was down 3.5 points Year-on-Year.
- Ratio of coal-fired thermal power generation including those purchased from other company was 75.8%.



Non-Consolidated

- Factors in Revenue and Expenditure Changes

(Unit: million yen)

| | | FY2011 1Q YTD Results | FY2010 1Q YTD Results | Change | Rate of change | Main factors in changes |
|-------------------|---------------------------------|-----------------------------|-----------------------------|----------|----------------|---|
| | Lighting | 15,719 | 14,957 | +761 | +5.1% | [Electricity sales] |
| Ordir | Power | 18,848 | 18,389 | +459 | +2.5% | Electricity sales volume -276 |
| nary | Electricity sales | 34,568 | 33,347 | +1,221 | +3.7% | Fuel Cost Adjustment System 1,310 |
| reve | Other income | 552 | 493 | +58 | +11.9% | |
| Ordinary revenues | (Sales) | (34,923) | (33,545) | (+1,377) | (+4.1%) | |
| 0, | Total | 35,120 | 33,840 | +1,280 | +3.8% | |
| | Personnel | 4,217 | 4,112 | +104 | +2.5% | Salary and benefits 103 |
| | Fuel | 11,864 | 9,504 | +2,359 | +24.8% | CIF 3,194 Exchange rate -1,584 |
| | Repair and maintenance | 4,428 | 4,102 | +326 | +8.0% | Distribution 309 Transmission 67 Thermal power -33 Internal combustion -30 |
| Ordinary expenses | Depreciation | 5,293 | 4,933 | +360 | +7.3% | General 226 Distribution 130 Transmission 60 Transformation 51 Thermal power -146 |
| ary e | Expenditure for power purchases | 4,603 | 4,171 | +432 | +10.4% | Thermal power 327 Solar power 127 |
| xper | Interest | 710 | 739 | -28 | -3.9% | Average balance 39 Average rate -68 |
| ıses | Tax and other public charges | 1,668 | 1,655 | +13 | +0.8% | |
| | Other expenses | 4,661 | 4,675 | -13 | -0.3% | Waste disposal cost -98 Fixed assets removal cost 74 |
| | (Operating expenses) | (36,635) | (33,043) | (+3,591) | (+10.9%) | |
| | Total | 37,449 | 33,894 | +3,554 | +10.5% | |
| (Ope | rating income) | (-1,711) | (501) | (-2,213) | - | |
| Ordin | nary income | -2,328 | -54 | -2,274 | - | |
| Incor | ne before income taxes | -2,328 | -54 | -2,274 | - | |
| Incor | ne taxes | -748 | -66 | -681 | | |
| Net in | ncome | -1,580 | 12 | -1,592 | _ | |



Non-Consolidated -Trends in Data and Effects of Changes (FY2011 1Q YTD)

■ Main Data

| | | FY2011 1Q YTD (Results) | FY2010 1Q YTD (Results) |
|---------------------|--------|-------------------------------|-------------------------------|
| Crude oil CIF price | \$/bbl | 115.0 | 81.3 |
| Coal CIF price | \$/t | 114.7 | 83.0 |
| Exchange rate | Yen/\$ | 81.7 | 92.0 |

■ Effects of Changes

(Unit: 100 million yen)

| | | FY2011 1Q YTD (Results) | FY2010 1Q YTD (Results) |
|------------------------|---------|-------------------------------|-------------------------------|
| Crude oil CIF price ※ | 1\$/bbl | 0.6 | 0.6 |
| Coal CIF price ※ | 1\$/t | 0.4 | 0.4 |
| Exchange rate | 1Yen/\$ | 1.4 | 0.9 |
| Electric energy demand | 1% | 1.2 | 1.4 |
| Interest rate | 1% | 0.2 | 0.2 |

[💥] Figures for effects of changes do not include data of expenditure for power purchase



Consolidated

- Factors in Revenue and Expenditure Changes

(Unit: million yen)

| | | | • | <u> </u> |
|------------------|-------------------------------|-------------------------------|--------|----------------|
| | FY2011 1Q YTD (Results) | FY2010 1Q YTD (Results) | Change | Rate of change |
| Sales | 36,475 | 35,116 | +1,359 | +3.9% |
| Operating income | -1,624 | 647 | -2,272 | _ |
| Ordinary income | -2,231 | 186 | -2,418 | _ |
| Net income | -1,531 | 179 | -1,711 | _ |

■ By Segment (before eliminating internal transactions)

(Unit: million yen)

| | Electric business | Other |
|---|----------------------|--------|
| Sales | 34,923 | 9,090 |
| (YoY change) | (+1,377) | (-181) |
| Sales to outside customers out of total | 34,895 | 1,580 |
| (YoY change) | (+1,381) | (-21) |
| Operating income | -1,711 | 108 |
| (YoY change) | (-2,213) | (+41) |

■ Sales increased 1,359 million yen

[Factor for increase]

·Increase in electricity sales in Electric business

■ Operating income decreased 2,272 million yen

[Factor for increase]

·Increase in sales

[Factors for decrease]

- ·Increase in fuel cost in Electric business
- ·Increase in power purchase cost in Electric business
- ·Increase in depreciation cost in Electric business
- ·Increase in repair and maintenance cost in Electric business
- Ordinary income decreased 2,418 million yen [Factor for decrease] • Decrease in Operating income
- Net income decreased 1,711 million yen

[Factor for decrease] - Decrease in Ordinary income

By segment

☐ In "Other" segment, sales decreased due to a decrease in construction orders from Electric business.



FY2011 1Q YTD Financial Results of each Company

(Unit: million yen)

| | | | Sales | | Оре | erating inco | ome | Ordinary income | | | | Net income | |
|---|---|-------------------------------|-------------------------------|--------|-------------------------------|-------------------------------|--------|-------------------------------|-------------------------------|--------|-------------------------------|-------------------------------|--------|
| | | FY2011 1Q YTD (Results) | FY2010 1Q YTD (Results) | Change |
| The 0 | Okinawa Electric Power Co.,Inc. | 34,923 | 33,545 | +1,377 | -1,711 | 501 | -2,213 | -2,328 | -54 | -2,274 | -1,580 | 12 | -1,592 |
| | Okidenko Co.,Inc. | 3,169 | 3,037 | +131 | -16 | -112 | +96 | -1 | -77 | +76 | -3 | -10 | +6 |
| | Okiden Kigyo Co.,Inc. | 1,214 | 1,215 | -0 | 7 | -9 | +16 | 19 | 2 | +16 | 10 | 0 | +9 |
| | Okinawa Plant Kogyo Co.,Inc. | 2,420 | 2,599 | -178 | 80 | 85 | -4 | 82 | 94 | -12 | 38 | 55 | -16 |
| | Okinawa Denki Kogyo Co.,Inc. | 311 | 262 | +48 | 17 | 7 | +10 | 19 | 9 | +10 | 12 | 7 | +4 |
| | Okiden Kaihatsu Co.,Inc. | 605 | 687 | -82 | 31 | 54 | -22 | 23 | 42 | -19 | 14 | 24 | -9 |
| Other | The Okiden Global Systems Co.,Inc. | 342 | 502 | -159 | -109 | -49 | -60 | -107 | -47 | -60 | -60 | -25 | -34 |
| • | Okinawa Enetech Co.,Inc. | 145 | 112 | +33 | 11 | -11 | +23 | 12 | -11 | +24 | 7 | -6 | +14 |
| | Okinawa New Energy Development Co.,Inc. | 90 | 83 | +6 | -29 | -37 | +7 | -36 | -44 | +8 | -34 | -44 | +10 |
| | Okisetsubi Co.,Ltd. | 373 | 298 | +74 | -4 | -5 | +0 | -4 | -4 | +0 | -2 | -2 | +0 |
| | First Riding Technology,Inc. | 329 | 332 | -3 | 95 | 99 | -3 | 91 | 93 | -1 | 91 | 93 | -1 |
| | Progressive Energy Corp. | 326 | 330 | -4 | 8 | 11 | -3 | 8 | 11 | -3 | 6 | 4 | +1 |
| Elimination (Include investment gain/loss by equity method) | | -7,777 | -7,892 | +115 | -5 | 113 | -120 | -10 | 175 | -185 | -30 | 72 | -103 |
| Cons | solidated | 36,475 | 35,116 | +1,359 | -1,624 | 647 | -2,272 | -2,231 | 186 | -2,418 | -1,531 | 179 | -1,711 |

^{*}The figures for "Kanucha Community Co.,Inc." are included in "Elimination", due to the company's dissolution in March.2011.



Balance Sheet Comparison

(Unit: million yen)

| | | FY2011 1Q term end | FY2010 Term end | Change | Major factors for change (Consolidated factors) |
|---------------------|----|-----------------------|--------------------|---------|--|
| Assets | * | 396,260 | 385,159 | +11,101 | Electric utility plant and equipment +13,623 Construction in progress -6,645 |
| | ** | 379,098 | 368,596 | +10,501 | Investments and other assets -42 |
| Fixed assets | * | 360,095 | 353,026 | +7,068 | [Reference] Changes in fixed assets in Electric business Capex Removal Depreciation Other |
| TIACU doseto | ** | 355,896 | 348,974 | +6,921 | 19,797 -876 -5,293 -4 |
| Current assets | * | 36,164 | 32,132 | +4,032 | ` |
| Ourient assets | ** | 23,201 | 19,621 | +3,579 | Cash and deposits +3,809 |
| iabilities | * | 272,230 | 259,102 | +13,127 | |
| Liabilities | ** | 263,433 | 250,840 | +12,593 | |
| Non-current | * | 207,102 | 204,473 | +2,629 | Long-term loans +2,636 |
| liabilities | ** | 201,642 | 198,500 | +3,142 | Current maturities of long-term debt +12,230 |
| Current liabilities | * | 65,127 | 54,629 | +10,498 | CP +5,000 |
| Current nabilities | ** | 61,790 | 52,339 | +9,450 | Short-term loans -4,000 Accrued taxes -1,730 |
| Net assets | * | 124,030 | 126,056 | -2,026 | Net loss -1,531 Dividend -524 |
| 1161 033613 | ** | 115,665 | 117,756 | -2,091 | |

Reference: Interest-bearing debt and Capital adequacy ratio

| | FY2011 | FY2010 | Chango |
|-------------------------------------|-------------|----------|---------|
| | 1Q term end | Term end | Change |
| | 224,215 | 208,392 | +15,823 |
| Interest-bearing debt (million yen) | 222,849 | 206,775 | +16,074 |
| | 31.1 | 32.6 | -1.5 |
| Capital adequacy ratio (%) | 30.5 | 31.9 | -1.4 |



Annual Outlook Summary

| | (Unit: million yen, X) | | | | | | | | | | | |
|------------------|------------------------|-----------------------|---------------|---------|---------|-----------------------|---------------|---------------------|-----------------------|----------------------|--|--|
| | Consolidated(A) | | | | N | lon-conso |) | (A) / (B) | | | | |
| | FY2011 | Forecast | | | FY2011 | Forecast | | | | | | |
| | Announced in Jul.2011 | Announced in Apr.2011 | Change ①-② | | | Announced in Apr.2011 | Change 3-4 | FY2010 (Results) | FY 2011 (Forecast) | FY 2010 (Results) | | |
| Sales | 170,900 | 171,300 | -400 | 158,494 | 161,900 | 162,300 | -400 | 150,896 | 1.06 | 1.05 | | |
| Operating income | 13,700 | 13,700 | _ | 14,376 | 12,200 | 12,200 | _ | 12,490 | 1.12 | 1.15 | | |
| Ordinary income | 10,500 | 10,500 | _ | 11,042 | 9,000 | 9,000 | | 9,240 | 1.17 | 1.19 | | |
| Net income | 7,000 | 7,000 | | 8,047 | 6,100 | 6,100 | _ | 6,872 | 1.15 | 1.17 | | |

Increase in Sales, Decrease in Income (Consolidated and Non-consolidated)

[Comparison with previous forecast (Apr.2011)]

[Revenue]

■ Decrease in income from the Fuel Cost Adjustment System in Electric business.



Non-consolidated – Revenue and Expenditure Forecast, Factors in Changes

■ Electricity Sales Volume

(Unit: million kWh)

| | FY2011 | Forecast | FY2010 | Change | | |
|----------|-----------------|-----------------|------------------|---------|---------|--|
| | Jul.2011 (A) | Apr.2011 (B) | (Results) (C) | (A)-(B) | (A)-(C) | |
| Lighting | 2,991 | 2,973 | 2,991 | +18 | _ | |
| Power | 4,572 | 4,591 | 4,530 | -19 | +42 | |
| Total | 7,563 | 7,564 | 7,521 | -1 | +42 | |

■ Revenue and Expenditure

(Unit: million yen)

| | | | | | • | |
|-------------------|--------------------------------------|-----------|-----------|-----------|--------|-----------|
| 3.0 | Total sales of electricity | 160,800 | 161,300 | 149,683 | -500 | +11,116 |
| Ordi eve | Other income | 1,500 | 1,400 | 1,840 | +100 | -340 |
| Ordinary revenues | (Sales) | (161,900) | (162,300) | (150,896) | (-400) | (+11,003) |
| s \ | Total | 162,300 | 162,700 | 151,524 | -400 | +10,775 |
| | Personnel | 16,500 | 16,500 | 16,322 | _ | +177 |
| | Fuel | 51,200 | 51,200 | 41,348 | _ | +9,851 |
| | Repair and maintenance | 16,400 | 16,400 | 16,696 | - | -296 |
| | Depreciation | 22,100 | 22,100 | 21,004 | - | +1,095 |
| Ordinary expenses | Purchased power from other utilities | _ | _ | 43 | _ | -43 |
| гу ехр | Expenditure for power purchases | 17,000 | 17,000 | 15,785 | _ | +1,214 |
| ens | Interest | 3,000 | 3,000 | 2,888 | _ | +111 |
| ës | Tax and other public charges | 7,300 | 7,300 | 7,105 | _ | +194 |
| | Other expenses | 19,800 | 20,200 | 21,088 | -400 | -1,288 |
| | (Operating expenses) | (149,700) | (150,100) | (138,406) | (-400) | (+11,293) |
| | Total | 153,300 | 153,700 | 142,284 | -400 | +11,015 |
| (Op | perating income) | (12,200) | (12,200) | (12,490) | _ | (-290) |
| Orc | linary income | 9,000 | 9,000 | 9,240 | _ | -240 |
| Inc | ome taxes | 2,900 | 2,900 | 2,367 | _ | +532 |
| Ne | t income | 6,100 | 6,100 | 6,872 | _ | -772 |

Comparison with previous forecast (Apr.2011)

■ Sales: 161.9 billion yen (-0.4 bn. yen)

[Total sales of electricity]

Decrease in income from the Fuel Cost Adjustment System

■ Operating income: 12.2 billion yen (No change)
Ordinary income: 9.0 billion yen (No change)

■ Net income: 6.1 billion yen (No change)

Comparison with FY2010 results

■ Sales: Increase of 11.0 billion yen

[Total sales of electricity]

Increase in income from the Fuel Cost Adjustment System

■ Operating income : Decrease of 0.3 billion yen Ordinary income : Decrease of 0.2 billion yen

[Factors for decrease]

[Fuel cost] Rise in fuel prices

[Power purchase cost] Rise in coal prices

[Depreciation]

Start of operations of power generation facilities

[Factors for increase]

[Sales] Increase in electricity sales

[Repair and maintenance]

Decrease in periodic maintenance cost

[Other expenses] Decrease in environmental expenditure

■ Net income: Decrease of 0.8 billion yen



Non-Consolidated

- Trends in Data and Effects of Changes (FY2011 Forecast)

■ Main Data

| | FY2011 I | FY2010 | | |
|---------------------|----------|----------|----------|-----------|
| | | Jul.2011 | Apr.2011 | (Results) |
| Crude oil CIF price | \$/bbl | 111.0 | 110.0 | 84.1 |
| Coal CIF price | \$/t | 121.0 | 121.0 | 95.6 |
| Exchange rate | Yen/\$ | 83.0 | 85.0 | 85.7 |

■ Effects of Changes

(Unit:100 million yen)

| - | | FY2011 I | FY2010 | |
|---|---------|----------|----------|-----------|
| | | Jul.2011 | Apr.2011 | (Results) |
| Crude oil CIF price ※ | 1\$/bbl | 2.5 | 2.6 | 2.4 |
| Coal CIF price ** ** ** ** ** ** ** ** ** | 1\$/t | 1.6 | 1.7 | 1.7 |
| Exchange rate ※ | 1Yen/\$ | 5.7 | 5.6 | 4.2 |
| Electric energy demand | 1% | 6.8 | 6.8 | 6.8 |
| Interest rate | 1% | 0.6 | 0.6 | 0.7 |

[💥] Figures for effects of changes do not include data of expenditure for power purchase



Consolidated – Revenue and Expenditure Forecast, Factors in Changes

(Unit: million yen)

| | FY2011 | Forecast | FY2010 | Change | | | |
|------------------|-----------------|-----------------|----------------|---------|---------|--|--|
| | Jul.2011 (A) | Apr.2011 (B) | Results (C) | (A)-(B) | (A)-(C) | | |
| Sales | 170,900 | 171,300 | 158,494 | -400 | +12,405 | | |
| Operating income | 13,700 | 13,700 | 14,376 | _ | -676 | | |
| Ordinary income | 10,500 | 10,500 | 11,042 | _ | -542 | | |
| Net income | 7,000 | 7,000 | 8,047 | _ | -1,047 | | |

■ By Segment (Forecast)

(Unit: million yen)

| | Electric business | Other |
|---|----------------------|----------|
| Sales | 161,900 | 40,600 |
| (YoY Change) | (+11,003) | (-2,783) |
| Sales to outside customers out of total | 161,700 | 9,200 |
| (YoY Change) | (+10,954) | (+1,450) |
| Operating income | 12,200 | 1,700 |
| (YoY Change) | (-290) | (-468) |

Comparison with previous forecast (Apr.2011)

■ Sales: 170.9 billion yen(-0.4 bn. yen)
[Factor for decrease]

Decrease in electricity sales in Electric business

Operating income: 13.7 billion yen (No change)

Ordinary income : 10.5 billion yen (No change)

■ Net income : 7.0 billion yen (No change)

Comparison with FY2010 results

■ Sales : Increase of 12.4 billion yen [Factors for Increase]

- Increase in electricity sales in Electric business
- · Increase in sales in consolidated subsidiaries
- Operating income : Decrease of 0.7 billion yen [Factors for decrease]
 - Increase in fuel cost in Electric business
 - Increase in power purchase cost in Electric business
 - Increase in depreciation cost in Electric business
- Ordinary income : Decrease of 0.5 billion yen
- Net income : Decrease of 1.0 billion yen

By segment

■ In "Other" segment, sales and operating income are expected to decrease due to a decrease in construction orders from Electric business, although sales to outside customers is expected to increase.

FY2011 Financial Outlook of each Company

(Unit: million yen)

| | | | Sales | | Operating income | | Ordinary income | | | Net income | | | |
|-------|---|---------|-------------------|---------|--------------------|-------------------|-----------------|--------------------|-------------------|------------|--------------------|-------------------|--------|
| | | | FY2010 Results | Change | FY2011 Forecast | FY2010 Results | Change | FY2011 Forecast | FY2010 Results | Change | FY2011 Forecast | FY2010 Results | Change |
| The | The Okinawa Electric Power Co.,Inc. | | 150,896 | +11,003 | 12,200 | 12,490 | -290 | 9,000 | 9,240 | -240 | 6,100 | 6,872 | -772 |
| | Okidenko Co.,Inc. | 15,012 | 15,554 | -542 | 337 | 578 | -241 | 383 | 657 | -274 | 221 | 376 | -154 |
| | Okiden Kigyo Co.,Inc. | 4,776 | 5,286 | -509 | 107 | 135 | -27 | 154 | 181 | -26 | 70 | 78 | -7 |
| | Okinawa Plant Kogyo Co.,Inc. | 9,234 | 10,833 | -1,599 | 73 | 287 | -214 | 90 | 311 | -221 | 51 | 145 | -93 |
| | Okinawa Denki Kogyo Co.,Inc. | 1,060 | 1,273 | -213 | 76 | 131 | -55 | 80 | 136 | -56 | 51 | 96 | -45 |
| | Okiden Kaihatsu Co.,Inc. | 3,846 | 3,539 | +306 | 536 | 537 | -1 | 500 | 492 | +8 | 288 | 282 | +6 |
| Other | The Okiden Global Systems Co.,Inc. | 2,134 | 2,455 | -320 | 56 | 62 | -6 | 65 | 79 | -14 | 38 | 22 | +15 |
| | Okinawa Enetech Co.,Inc. | 940 | 844 | +95 | 20 | 12 | +7 | 20 | 12 | +7 | 10 | 76 | -66 |
| | Okinawa New Energy Development Co.,Inc. | 627 | 561 | +66 | -57 | -101 | +44 | -84 | -130 | +46 | -84 | -123 | +38 |
| | Okisetsubi Co.,Ltd. | 1,100 | 1,058 | +41 | 13 | 13 | +0 | 14 | 13 | +0 | 13 | 12 | +1 |
| | First Riding Technology,Inc. | 1,373 | 1,319 | +54 | 377 | 389 | -12 | 356 | 374 | -17 | 356 | 395 | -39 |
| | Progressive Energy Corp. | 1,267 | 1,675 | -407 | 29 | 85 | -56 | 29 | 85 | -55 | 20 | 32 | -11 |
| Elimi | Elimination (Include investment gain/loss by equity method) | | -36,804 | +4,430 | -70 | -248 | +178 | -111 | -413 | +302 | -139 | -220 | +80 |
| Cons | solidated | 170,900 | 158,494 | +12,405 | 13,700 | 14,376 | -676 | 10,500 | 11,042 | -542 | 7,000 | 8,047 | -1,047 |

^{*}The figures for "Kanucha Community Co.,Inc." are included in "Elimination", due to the company's dissolution in March.2011.



Outlook of Capex, Cash Flow, and Interest-bearing Debt

(Unit:100 million yen)

| | | | Consolidated | | Non-consolidated | | | | |
|-----------------------------------|----------------------|----------------------|---------------------|--------|----------------------|---------------------|--------|--|--|
| | | FY2011 (Forecast) | FY2010 (Results) | Change | FY2011 (Forecast) | FY2010 (Results) | Change | | |
| Capital expenditure | | 503 | 476 | +27 | 504 | 486 | +17 | | |
| | Operating activities | 284 | 271 | +13 | 276 | 260 | +16 | | |
| С | Investing activities | -442 | -350 | -92 | -422 | -346 | -75 | | |
| F | (FCF) | (-157) | (-78) | (-79) | (-145) | (-85) | (-59) | | |
| | Financing activities | 160 | 62 | +98 | 151 | 68 | +82 | | |
| Interest-bearing debt outstanding | | 2,259 | 2,083 | +175 | 2,234 | 2,067 | +166 | | |

【Operating activities】 (+1.3 bn.yen)

■ Decrease in income taxes paid

[Investing activities] (-9.2 bn.yen)

■ Increase in capital expenditure

Accordingly, free cash-flow decreases year-on-year.



[Reference]

Trends in Financial Indicators (Non-Consolidated)

| | | 2006 | 2007 | 2008 | 2009 | 2010 |
|--|-----------------|---------|---------|---------|---------|---------|
| Sales | Million yen | 147,201 | 149,320 | 161,239 | 151,825 | 150,896 |
| Operating income | Million yen | 13,690 | 13,144 | 12,006 | 14,935 | 12,490 |
| EBITDA | Million yen | 37,009 | 36,542 | 34,485 | 36,263 | 33,495 |
| Ordinary income | Million yen | 10,096 | 9,733 | 8,889 | 11,315 | 9,240 |
| Net income | Million yen | 6,398 | 6,590 | 3,635 | 7,293 | 6,872 |
| | | | | | | |
| ROA (Operating income/Assets) | % | 3.9 | 3.7 | 3.5 | 4.3 | 3.5 |
| ROA (Net income/Assets) | % | 1.8 | 1.9 | 1.1 | 2.1 | 1.9 |
| Capital adequacy ratio | % | 28.1 | 29.7 | 30.7 | 32.1 | 31.9 |
| Interest-bearing debt outstanding | 100 million yen | 2,217 | 2,122 | 2,060 | 1,987 | 2,067 |
| Total assets | Million yen | 354,113 | 347,192 | 343,999 | 349,308 | 368,596 |
| Total assets turnover | Х | 0.41 | 0.43 | 0.47 | 0.44 | 0.42 |
| Shareholders' equity | Million yen | 99,392 | 103,258 | 105,503 | 112,103 | 117,756 |
| ROE | % | 6.6 | 6.5 | 3.5 | 6.7 | 6.0 |
| Return on sales (Operating income/Sales) | % | 9.3 | 8.8 | 7.4 | 9.8 | 8.3 |
| Return on sales (Net income/Sales) | % | 4.3 | 4.4 | 2.3 | 4.8 | 4.6 |
| D/E ratio | Х | 2.23 | 2.06 | 1.95 | 1.77 | 1.76 |



[Reference]

Trends in Financial Indicators (Consolidated)

| | | 2006 | 2007 | 2008 | 2009 | 2010 |
|--|-----------------|---------|---------|---------|---------|---------|
| Sales | Million yen | 159,395 | 161,521 | 173,136 | 162,501 | 158,494 |
| Operating income | Million yen | 15,482 | 14,809 | 14,086 | 17,397 | 14,376 |
| EBITDA | Million yen | 40,394 | 39,610 | 37,938 | 39,740 | 35,815 |
| Ordinary income | Million yen | 11,739 | 10,971 | 10,717 | 13,659 | 11,042 |
| Net income | Million yen | 6,418 | 7,072 | 5,604 | 8,950 | 8,047 |
| | | | | | | |
| ROA (Operating income/Assets) | % | 4.1 | 4.0 | 3.8 | 4.8 | 3.8 |
| ROA (Net income/Assets) | % | 1.7 | 1.9 | 1.5 | 2.4 | 2.1 |
| Capital adequacy ratio | % | 27.1 | 28.7 | 30.2 | 32.5 | 32.6 |
| Interest-bearing debt outstanding | 100 million yen | 2,326 | 2,231 | 2,144 | 2,008 | 2,083 |
| | | | | | | |
| Total assets | Million yen | 376,071 | 369,840 | 365,557 | 365,299 | 385,159 |
| Total assets turnover | Х | 0.42 | 0.43 | 0.47 | 0.44 | 0.42 |
| Shareholders' equity | Million yen | 101,914 | 106,150 | 110,334 | 118,614 | 125,413 |
| ROE | % | 6.5 | 6.8 | 5.2 | 7.8 | 6.6 |
| Return on sales (Operating income/Sales) | % | 9.7 | 9.2 | 8.1 | 10.7 | 9.1 |
| Return on sales (Net income/Sales) | % | 4.0 | 4.4 | 3.2 | 5.5 | 5.1 |
| D/E ratio | Х | 2.28 | 2.10 | 1.94 | 1.69 | 1.66 |

*Shareholders' equity: Subtract 'Shares of minor shareholders' from 'Net assets'



This document includes statements concerning future results. Such statements are based on calculations and predictions and are neither definite nor guaranteed. Please be aware that future results may change in accordance with changes in assumptions related to the management environment and the like.

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